

# With a Two-Year Revenue Growth of 191% TwelveStone Health Partners Ranks No. 69th on Inc. Magazine's List of the Southeast Region's Fastest-Growing Private Companies

Companies on the 2022 Inc. 5000 Regionals Southeast list had an average 147% growth rate

MURFREESBORO, Tenn. (PRWEB) March 24, 2022 -- Inc. magazine today revealed that TwelveStone Health Partners is No. 69 on its third annual Inc. 5000 Regionals Southeast list, the most prestigious ranking of the fastest-growing private companies based in Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Puerto Rico, South Carolina, and Tennessee. Born of the annual Inc. 5000 franchise, this regional list represents a unique look at the most successful companies within the Southeast region economy's most dynamic segment—its independent small businesses.

"We are thrilled to be given this honor as we continue to aggressively expand our footprint across the Southeast," said Shane Reeves, chief executive officer, TwelveStone Health Partners. "Our success is testament to the need for concierge care for those with long-term chronic medical conditions."

The companies on this list show a remarkable rate of growth across all industries in the Southeast region. Between 2018 and 2020, these 173 private companies had an average growth rate of 147% percent and, in 2020 alone, they added 27,794 jobs and nearly \$4.9 billion to the Southeast region's economy. Companies based in the Miami, Florida, Fairhope, Alabama, and Covington, Louisiana, areas had the highest growth rate overall.

"Our growth is directly related to the success of our business development team who have built strong relationships with our referral partners and their patients," shared Dave Carter, chief revenue officer, TwelveStone Health Partners.

Complete results of the Inc. 5000 Regionals Southeast, including company profiles and an interactive database that can be sorted by industry, metro area, and other criteria, can be found at inc.com/southeast

"This year's Inc. 5000 Regional winners represent one of the most exceptional and exciting lists of America's off-the-charts growth companies. They're disrupters and job creators, and all delivered an outsize impact on the economy. Remember their names and follow their lead. These are the companies you'll be hearing about for years to come," says Scott Omelianuk, editor-in-chief of Inc.

### **About TwelveStone Partners**

TwelveStone Health Partners incorporates the objective of glorifying God into its mission by delivering a higher level of service to partners and patients. As an organization, TwelveStone supports the transition from acute to post-acute care environments and the transition from sickness to health. This is the third evolution in the company's history, beginning in 1980 when Richard Reeves and Ronald Powell created a single retail pharmacy location then called Reeves Powell Saveway Drug Store. In 1994 Shane Reeves and Rick Sain launched Reeves-Sain and over 20 years grew the organization to include seven companies. In 2015 Reeves Sain Drug Store, Inc., a retail pharmacy, and its specialty pharmacy, EntrustRx were sold to Fred's, Inc. In 2016 Shane Reeves launched TwelveStone Health Partners with the objective of continuing to pursue the highest professional, business and community goals set forth by its founders. For more information visit <a href="https://www.12stonehealth.com">www.12stonehealth.com</a>.



More about Inc. and the Inc. 5000 Regionals

#### Methodology

The 2022 Inc. 5000 Regionals are ranked according to percentage revenue growth when comparing 2018 and 2020. To qualify, companies must have been founded and generating revenue by March 31, 2018. They had to be U.S.-based, privately held, for-profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2019. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2018 is \$100,000; the minimum for 2020 is \$1 million. As always, Inc. reserves the right to decline applicants for subjective reasons.

# About Inc. Media

The world's most trusted business-media brand, Inc. offers entrepreneurs the knowledge, tools, connections, and community to build great companies. Its award-winning multiplatform content reaches more than 50 million people each month across a variety of channels including websites, newsletters, social media, podcasts, and print. Its prestigious Inc. 5000 list, produced every year since 1982, analyzes company data to recognize the fastest-growing privately held businesses in the United States. The global recognition that comes with inclusion in the 5000 gives the founders of the best businesses an opportunity to engage with an exclusive community of their peers and the credibility that helps them drive sales and recruit talent.

The associated Inc. 5000 Conference is part of a highly acclaimed portfolio of bespoke events produced by Inc. For more information, visit <a href="https://www.inc.com">www.inc.com</a>.



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